



| Session                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Start-ups/SMEs looking for Finance: Series A and Series B/C Funding |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------|
| Title                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | <b>AmphiStar: Making Biosurfactants Mainstream</b>                  |
| Company                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | AmphiStar                                                           |
| Speaker                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Sophie Roelants                                                     |
| Keywords feedstock (max 2)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | AGRIFOOD WasteSideStreams                                           |
| Keywords technology (max 2)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | SynBio, Fermentation                                                |
| Keywords End-Product (max 2)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Microbial Biosurfactants                                            |
| <b>Abstract:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                     |
| <p><b>To realize its next growth phase, AmphiStar seeks strategic partners and new investors for its Series A round (10 mE already reserved via EIC) to support further industrialisation, market deployment &amp; collab opportunities for its AmphiNova® platform, while preparing for its first 20kTon Flagship. Together, we will revolutionize the surfactant market and make biosurfactants mainstream.</b></p> <p>While the demand for safe &amp; sustainable surfactants grows and stricter regulations e.g. concerning levels of 1,4-dioxane, pressurize the industry, truly sustainable surfactants currently only constitute a marginal part of the total global € 69 billion market.</p> <p>AmphiStar is the first company commercializing 100% upcycled biosurfactants with significantly improved environmental profiles compared to existing solutions (new LCA study finalized). AmphiStars' commercial biosurfactants can serve diverse sectors including home- &amp; personal care, while its unique and patented AmphiNova® platform technology encompasses a portfolio of over 80 novel biosurfactants offering the much needed structural variety for this growing market. In the next phase AmphiStar will focus on further industrialization of its AmphiCare® &amp; AmphiClean® products, while also accelerating the development of AmphiNova® biosurfactants with enhanced properties and paving the way towards its first Flagship Commercial plant. The latter will bring COGs to levels that will allow to capture a considerable part of the SAM of € 4,6 billion.</p> |                                                                     |