Session	Start-ups/SMEs looking for Finance: Series A, Series B/C
Title	Making Biosurfactants Mainstream by checkboxing tommorows surfactants demands
Company	AmphiStar
Speaker	Pierre-Franck Valentin
TRL	
Keywords feedstock (max 2)	Food Waste
Keywords technology (max 2)	Industrial Biotechnology
Keywords End-Product (max 2)	Microbial Biosurfactants

Abstract:

As industries accelerate their transition toward safe & sustainable ingredients, biosurfactants are emerging as a key enabling technology. AmphiStar is at the forefront of this transformation through the commercialization of fully upcycled biosurfactants produced from local waste- and side-streams.

With REACH registration secured in Europe, approval for (first) imports into the US, manufacturing established across three European production sites, and growing commercial traction, AmphiStar is now poised for its next growth phase and preparing to launch its Series A fundraising round in January 2027.

Proceeds will be invested in continuous biomanufacturing infrastructure at one of AmphiStar's production partners, enabling industrial cost-efficient manufacturing of both commercial ànd next-generation surfactants from AmphiStars biosurfactant platform, AmphiNova (R). Additionally, the funding will support the company's key priorities, which include further reduction of production costs through continuous improvements and -biomanufacturing, advancing product development, characterization and formulation with next-generation biosurfactants accelerating application development, and strengthening the commercial readiness of both existing- and AmphiNova™ biosurfactants.

Together, these investments will improve cost competitiveness and cost in use, scalability, supply security, and speed-to-market, bringing AmphiStar closer to its mission of making biosurfactants mainstream.