Session	Start-ups/SMEs looking for Finance: Pre-seed/Angel/Seed
Title	Lactic acid commercialisation in India based on a Dutch innovation
Company	Nature's Principles
Speaker	Jules Rombouts
TRL	TRL 4 - 7
Keywords feedstock (max 2)	Molasses
Keywords technology (max 2)	Fermentation Biorefinery
Keywords End-Product (max 2)	Lactic Acid

Abstract:

Nature’s Principles (NP) deploys proprietary Mixed Culture Fermentation (MCF) to produce poly-lactic acid (PLA)-grade lactic acid from low-cost, non-food feedstocks like Indian cane molasses. Using an open microbiome eliminates costly sterilization, lowering lactic acid production costs by 30% (€3.1M and is backed by top industry advisors. Reaching profitability by 2029 (€1.4M EBITDA) with a projected €21M–€28M valuation, NP offers a high-impact, de-risked investment in circular bioplastics. Jules will explain how NP is commercialising in India, with which partners, and why this is a very promising beachhead market.